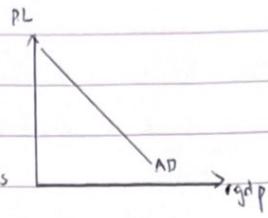


Aggregate Demand and characteristics

"aggregate demand": The total amount of g/s within an economy.



$$AD = C + I + G + (X - M)$$

Reasons for downward sloping:
 ① Real balance/income effect: when price level are higher, real wages will become relatively lower, individuals can afford less goods/services with the same amount of money; as these g/s form a higher proportion of income, ∵ less incentive to buy it. ∴ demand (AD) will fall with $PL \uparrow$.

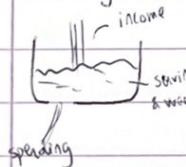
② Trade effect: when price level are lower, exports are more attractive (domestic export) to both domestic and foreign consumers, domestic consumer are less likely to import and foreign consumer are more likely to buy our export. ∵ $X \uparrow M \downarrow \rightarrow (X - M) \uparrow$, ∵ $AD \uparrow$, so when PL , AD is going to be high as ($AD \uparrow$);

③ Interest rate effect: when interest rate is higher, individual are incentivized to save, ∵ lead to less consumption (∴ $C \downarrow, AD \downarrow$), however, as $IR \uparrow$, foreign savers would want to save in the UK for a higher return, to do so, they have to exchange their currency into British pounds; ∵ A demand shift for pound (£), this causes pound to appreciate, which makes British good more expensive for foreign consumers (note: for domestic consumer, this doesn't effect as much) and import cheaper relatively ∵ $(X - M) \downarrow$ and $(AD) \downarrow$. [note: Marshall-Lerner condition]

① component ①: Consumption: household consumption on g/s.

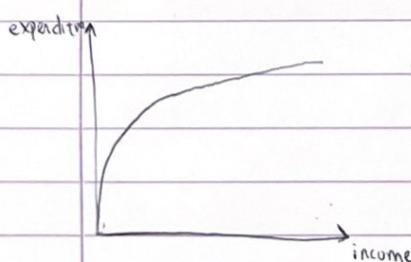
!!: forms about 60% of AD.

Durable good: good that can provide long-term benefit (eg: cars)



• savings are the part of income that's not spent but saved for future consumption

• disposable income: amount of money left over for household after expenditures on "necessities".



* increase in consumption when income is higher, but MPC ↓

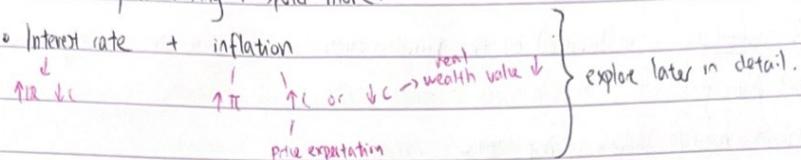
↳ $MPC = \frac{\Delta C}{\Delta Y}$ (ie gradient of graph). At higher income, individual's

spending on necessities worth less of a proportion to all they have, ∵

they save more. [overall, C still increases, but at a slower rate]

key effect of "consumption".

- o wealth effect, wealth = total value of assets that household owns
 - ↳ when household has more wealth, they feel richer ∴ spend more! [the biggest effect is usually houses, hence why house price are so important] "link to MPC changes, previous page".
 - o consumer confidence, e.g. better job security. consumers believe that they are in a comfortable position hence they are willing to spend more.



② component : Investments : The addition of "capital stock" of an economy.

↳ The stock of material/goods used for other production/services.

Gross vs Net : Gross = before depreciation [before tax: eq.]

70% of investment is retained profit !!

Interest rate → affect investment from borrowing [explore in detail in IR]

Marginal efficiency of Capital

- Business expectations : - political stability

- "Animal spirits" : keyne used this term \Rightarrow self-fulfilling prophecy, if an CEO thinks the economy will do badly, they invest less which lowers AD \therefore the economy will actually do badly, the CEO then validate their original thoughts and keep on investing less \therefore rgopt \downarrow . Expectation is vital.

- The world economy : especially for firms who rely on export, so they would invest when global demand ↑.

Access to credit : how easy is it to get a loan for investing

↳ after 2009, banks became risk-averse ∴ firms find it more difficult to borrow.

• Government regulation : - without this, may be problem of corruption etc., disincentive I.

- Gov can guarantee loans : make access to credit better.

↳ risk of "moral hazard" in which damages the government.

- Too strict regulation may incentive some firms to invest and build factories overseas,

as production is abroad, GDP that could be in domestic land ↓.

!! Economic growth + "Accelerator theory": [An increase in economic growth = more Investment.]

↳ when demand surges, firm expect this demand and economic growth to further enhance, they will soon ramp up to full capacity, and to meet future demand, they invest. [this works well, even when GDP is ↑, I might ↓ because the economy are growing at slower rate]

work with multiplier effect
↳ $I \propto AD$, $\therefore \uparrow AD \rightarrow \uparrow I$.

$$\text{Equations for accelerator model: } I_E = \alpha(Y_t - Y_{t-1}) \quad \text{or} \quad I = \alpha \cdot \Delta Y$$

I = Investment

α = accelerator coefficient = $\frac{\text{Investment}}{\Delta \text{in national income (GDP)}}$

Y = output or income.
(GDP)

α = The amount of capital investment needed

in an economy to increase gdp by 1%.

③ "Government spending"

Government spending is influenced by the "business cycle" to stabilize the economy.

↳ "Fiscal policy"

- Education, health, debt interest etc

↳ if we don't pay back:

- Sanctions: eg less trade internationally

- No borrowing from other countries

- Vulnerability eg: China take resource from Africa, of which value is greater than debt.

- Automatic stabilisers: government spending \uparrow when economy in recession, as crime-rate \uparrow , more pp qualify for welfare benefit etc \therefore need to spend more.

- Active fiscal policy to stimulate the economy through TAD.

④ "Net trade ($X - M$)": - ① cheaper F.o.B: Eg: cheaper labour in certain economy with fewer regulation \Rightarrow also level of productivity affect cost. - ② Abundance of natural resource - ③ Fiscal policy across different countries.

- level of "protectionism": protecting domestic supplier \Rightarrow eg: Korea with Samsung

\hookrightarrow usually by Tariffs

- "Exchange rate" \rightarrow China artificially maintain a low currency to make its export more appealing.
↳ IR,